

# BRANCH MANAGER

Job Posted by Kalpana Jha | October 28, 2022

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Hi,

Request to check below JD & give us your email confirmation for interview process.

If any Query feel free to call kalpana jha on 9328509360

Company :- Kotak Bank

Position :- BRANCH MANAGER

Location:- Mumbai & Ahmedabad

## JOB Description

KRAS:
1. Enhancement of Deposit pool from customers.
2. Establishing standards and delivery of service.
3. Sale of non-deposit products. Cross selling targets progressively.
4. Sale of MF and insurance products.
5. Fee income.
6. Branch administration.
7. Regulatory compliance.
8. Manage productivity, morale of branch personnel.
EXPERIENCE:
1. Large branch: 6-8 years banking experience. Medium branch: 4-6 years banking experience.
2. 3-4 years in branch banking.
3. Atleast 2-3 years as branch manager of a branch (for large branch); atleast 1 year as branch manager (for medium branch)

4. Must have had sales experience, liabilities products preferable.

QUALIFICATIONS / QUALITIES:

1. MBA / CA/ CAIIB

2. Should have sales orientation

3. Leadership skills. (Though more tactical than strategic).

4. Thinker : Doer = 40:60

AGE:

1. 28 - 35 years

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Kalpana Jha

Branch Business Consulting Partner

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