

# DCM Structured Execution role with Kotak Mahindra Bank Limited for Mumbai Location

Job Posted by Seema Kakra | July 19, 2023

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Hi,

Request to check below JD & give us your email confirmation for further interview process.

Any query feel free to call Seema on 07878551502

Client :- Kotak Mahindra Bank Limited

Role :- DCM Structured Execution

Posting :- Mumbai

## Job Description-:

### About the Company/Business

Debt Capitals Market (DCM) team is part of the Wholesale Banking Group. The team works across sectors to structure & procure debt financing solutions across situations like vanilla balance sheet funding, project financing, government financing, sustainable solutions, sub-debt, securitization of receivables, acquisitions financing, Real Estate etc.

### Specification

The Execution - RM works with the Senior RM for developing pitches for the deal, ideating on the financing solutions for the clients and analytical models for credit underwriting and investors. Execution - RM works with the sales and investors team for placements and final closure.

### Deliverables

Need understanding skills to evaluate various structure financing situations. Continuous engagement with internal relationship and coverage teams Developing pitches with financing solutions Preparation of analytical material for internal doability assessment and for external investors - cash flow models, information docket, etc. Working with sales team and prospective investors for placements Closure of deal including sanctions, documentation and funding Interacting with the Finance team for structuring , executing the deals. Working independently as well as in a team

## Relationships

External clients - Issuer, Legal Counsels, Rating Agency, Trustee, etc Internal clients- RMs ,Credit, BIU, Product, Treasury

## Qualification and Experience

Qualifications: MBA (from top tier institutions); CA (rankers / first attempt) Experience profile of at least 6-10 years Should have in-depth experience of various financing structures. Good understanding of the NCD issuance and loan documentation process and documentation. Very deep understanding of taxation and regulatory framework aspects relevant to structuring and executing special situation deals transactions

## Skills

Strong coverage and origination capabilitiesMental flexibility, regulatory awareness to structure and execute deals across situations Financial modelling and Financial AnalysisTerm sheets and documentation negotiation

For Management 2000 Placements & Recruitments Pvt., Ltd.,

Seema Kakra

Business Consulting Partner

Contact:+91 7878551502

[Seema.k@careerzodiac.com](mailto:Seema.k@careerzodiac.com)

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