

# Deputy Vice President - Transaction Banking (TBG Sales) with the one of Leading Bank

Job Posted by | September 27, 2021

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JD & give us your email confirmation for the further interview process. Any query feel free to call Suman - 9925787502 or send your updated CV on [suman@careerzodiac.com](mailto:suman@careerzodiac.com)

### Job Description

Job Title	Deputy Vice President - Transaction Banking (TBG Sales)
Grade	Deputy Vice President
Department	Transaction Banking Group
Location	CO, Mumbai
Eligible Grade	Assistant Vice President
Reporting To	Regional Team Leader, TBG

### Position Purpose

Responsible for managing trade and cash management requirements of corporate clients

### Position Responsibilities

Sr.	Key Responsibilities
1	Drive trade finance and cash management requirements for the Corporate clients of the bank
2	Work towards achievement of trade budget numbers through trade for existing client and also new client acquisition
3	Co-ordination with other internal stakeholders (coverage, operations, compliance, legal etc.) in achieving above stated goals
4	Structuring trade solutions based on client's requirements

## Qualifications and Experience Requirement

Qualifications	
Essential	MBA/CA/Any other post graduate degree
Experience	
Essential	Minimum 5 years' experience in Transaction Banking

## Skills

Skill	Attribute
Functional	Strong understanding of Trade finance (process, regulations etc.) Basic- strong understanding of cash management (collections, payments etc)
Behavioural	Good communication skills so as to be able to interact with external stakeholders (clients) and internal stakeholders (Coverage teams, ops, Compliance etc.)

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