

National Head Investment Services- VP2 Grade with One of the Leading Bank-Mumbai Location

Job Posted by Seema Kakra | September 12, 2021

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If any Query feel free to call Seema Kakra on 7878551502.or send your updated CV on
Seema.k@careerzodiac.com

Client -One of the Leading Bank

Position:-National Head Investment Services

Location:- Mumbai

Job Description - National Head Investment Services

Education : MBA / Post Graduate Degree in Financial discipline

AMFI / NISM certified

Experience : 15 years + with extensive exposure to handling Investment Portfolio for a
region / country Level

Key Skills :

Strong technical understanding of capital markets

Ability to manage and motivate various channels to contribute and overachieve targets

Strategize / plan focus areas for the months /quarter given market circumstance

Meet HNI investors along with team to provide technical inputs

Revenue focus and orientation

Key Roles :

Managing Investment Councilors pan India

Achievement of revenue goals through Branches and segments

Ensuring growth of AUM's are per objective set

Strategy formulation and implementation along with various branches and segments

Work with fund houses and central support team on product structuring and positioning

Work with teams so that all channels deliver desired productivity

Ensuring adherence to Compliance processes and guidelines

Portfolio construction and review for clients at a desired frequency

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