

Relationship Manager- Business Banking (BBRM) role With One of the Leading Bank for Vishakapatnam, Vizianagaram, Kakinada, Bhimavaram, Rajahmundry, Nandyal, Antapur, Madnapalle, Poddatur, Cuddapah, Chirala, Guntur, Tirupati, Nellore, ongole, chirrala, Tenali, Vijayawada- Location

Job Posted by Seema Kakra | June 19, 2024

[Click here to apply](#)

Request to check below JD & give us your email confirmation for further interview process.
Any query feel free to call Seema on 07878551502

Client :- Kotak Mahindra Bank

Role :- Relationship Manager- Business Banking (BBRM)

Posting :- Vishakapatnam, Vizianagaram, Kakinada, Bhimavaram, Rajahmundry, Nandyal, Antapur, Madnapalle, Poddatur, Cuddapah, Chirala, Guntur, Tirupati, Nellore, ongole, chirrala, Tenali, Vijayawada

Job Description:-

Relationship Manager - Business Banking (BBRM)
--

Role:

- Sourcing of New to Bank business banking accounts & Managing the Business Banking portfolio assigned

- Assisting the client's business with different business banking products like OD/CC/ BG/Term Loans/Forex/etc
- Cross sell of Liability based products liked Fixed Deposit, savings account to the portfolio clients
- Maintaining the service standards set by the bank in collaboration with the service support team
- Maintain Co-ordial relationships with internal stakeholder and external agencies to generate leads for New to bank Clients.

Job Requirement:

- Ability to source High Value Business Banking Accounts
- Thorough knowledge of Current Account/Trade Account opening/transaction processes
- Strong Communication skills with assertive attitude
- Knowledge of Trade, Forex and Business Assets · Strong follow up ability & keenness
- Ability to spot opportunities in the portfolio for Upselling/Xselling bank products

For Management 2000 Placements & Recruitments Pvt., Ltd.,

Seema Kakra

Business Consulting Partner

Contact:+91 7878551502

Seema.k@careerzodiac.com

CareerZodiac.com|Venture of Management 2000 Placements & Recruitments Pvt.,Ltd

www.careerzodiac.com |Lets Talk Career|

[Click here to apply](#)