

RM-Branch Banking role-Grade-M3 with Kotak Mahindra Bank Location:- Bangalore

Job Posted by Seema Kakra | April 29, 2023

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Hi,

Request to check below JD & give us your email confirmation for interview process.

If any Query feel free to call Seema on 7878551502

Company:- Kotak Mahindra Bank

Position :- RM-Branch Banking

Location:- Bangalore

Grade-M3

Job Description.

Job Title: RM - Branch Banking

Level: M3

Department: Retail Liabilities	
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Location: Multiple locations

across India

Job Role:-

Ø	Develops new and expands existing High Net worth
	Customer relationships for liabilities.
Ø	Ensures high levels of customer service orientation and

	application of bank policy.
Ø	Cross sells existing bank products to customers.
Ø	Informs customers of new products or product
	enhancements to further expand the banking
	relationship.
Ø	Plans and conducts special sales initiatives and events
	for prospective and existing clients.
Ø	Coordinates with other group companies to provide
	seamless access to other products.
Ø	Maintains complete relationship record for assigned
	customer accounts.
Ø	Tracks customer complaints/queries and turnaround
	times for customer satisfaction

JOB REQUIREMENTS-Skills/Knowledge-prerequisites

Developing and maintaining banking relationships with a select group of high net worth customers through individualized customer service.

MIS generation

Educational Qualifications	
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Ø	Graduate / Postgraduate
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Experience Profile

Ø	Graduate - 4 -6 years of experience AMFI / IRDA
Ø	Post Graduate - 2 -4 years of experience AMFI / IRDA

Personality Traits

Ø	Customer orientation,
Ø	High energy and drive

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