

# Wholesale Banking-Large Corporate Relationship Manager [Assets] role with Kotak Mahindra Bank-Grade: - M5/M6-Location: - Hyderabad/Chennai

Job Posted by Seema Kakra | October 20, 2022

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[Any query feel free to call Ms. Seema Kakra - 7878551502](#)

Client : - Kotak Mahindra Bank

Position: - Wholesale Banking-Large Corporate Relationship Manager [Assets]

Grade: - M5/M6

Location: -Hyderabad/Chennai

## Job Description

Job Role-

- Running P&L growth by handling existing & new acquisition from the targeted list and deepening of existing

relationships

- Revenue delivery across products, ensure compliance to bank's audits, statutory and regulatory requirements,
- Develop Relationships and liaise with product and operations teams to provide customers experience of higher standards.

- To drive key bank initiatives collectively with peers and product teams.
- Responsible for account profitability and ensuring that delinquency is minimal by regular monitoring of the customer account
- Understanding of credit and to present proposals to management for seeking approvals

Job Requirements —

- Chartered accountant/MBA , Should have 4-9 yrs. of relevant experience,
- Must have knowledge of various corporate banking products like DCM, Forex,Trade, CMS
- Ability to Influence/relationship Management Skills
- Analytical and financial skills
- Strong communication(Written and Oral), Eye For detail

For Management 2000 Placements & Recruitments Pvt., Ltd.,

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